



Tax Flash News

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India-EFTA TEPA: New era for Indian consumers of Swiss chocolates and legendary Swiss watches!

India has signed a Trade and Economic Partnership Agreement (TEPA) with the European Free Trade Association (EFTA) on 10 March 2024. EFTA is an inter-governmental organization consisting of countries like Switzerland, Iceland, Norway and Liechtenstein. India-EFTA TEPA should also be seen in the context of Switzerland deciding to unilaterally abolish Customs duties on its industrial goods w.e.f. 1 January 2024. Linkage of duty reduction by India with investment from trade partners is a first for India in a multilateral arrangement. While TEPA has been signed by the parties, it will come into effect post-ratification by the governments of the respective countries, which can be expected in early 2025.

Salient points of India-EFTA TEPA

A. Commitment of investment by EFTA countries for employment generation in India

- EFTA has committed to ensure investment of USD 100 billion in India over a span of fifteen years from the implementation of TEPA
- Employment generation of 1 million jobs is also another objective of TEPA

B. Duty exemptions for trade in goods – More relevant for EFTA products imported into India

- Switzerland is already a zero-import duty country for a majority of products covered under Chapter 25 – 97 of the Customs Tariff
- Statistically, 92.2 per cent of EFTA's tariff lines covering 99.6 per cent of India's exports are subjected to duty concessions;
- India has offered 82.7 per cent of its tariff lines covering 95.3 per cent of EFTA exports including chocolates, watches, machinery, wine, textiles, etc.

- Wines, chocolates, cut and polished diamonds from Switzerland and sugar (barring lactose/lactose syrup and most sugar confectionery not containing cocoa) from EFTA are some of the goods offered market access in India
- Gold forms a major share of the goods imported from EFTA, however no effective duty concession has been offered by India on gold

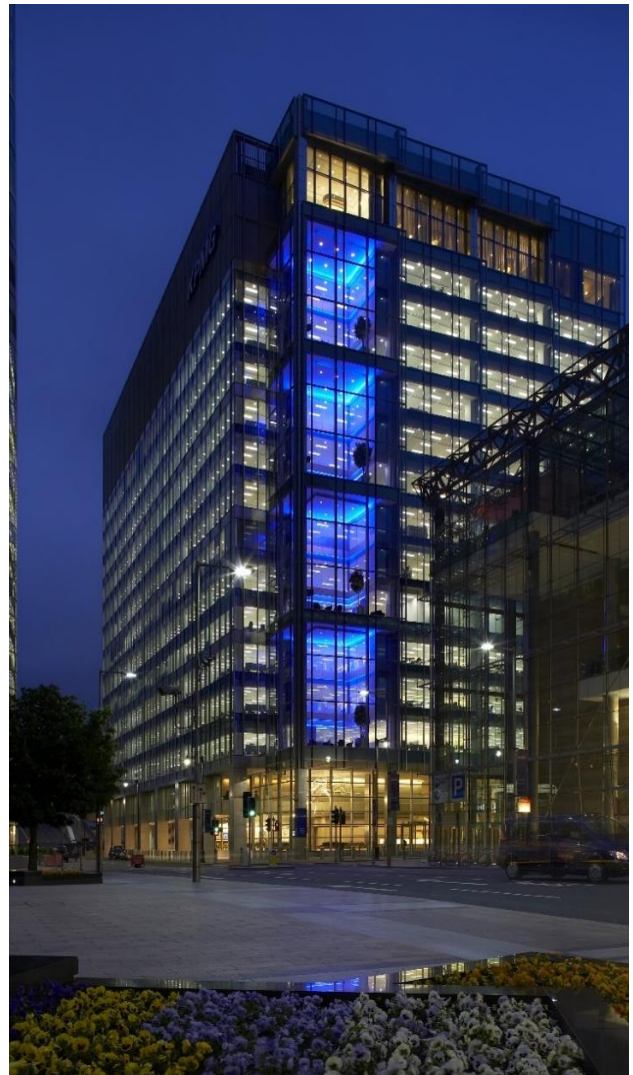
C. Technical Barriers to Trade – Focus on smoothening the rough edges

- Commitment towards quality is a key parameter for India's trading partners
- Dedicated chapter on 'Technical Barriers to Trade' included filling in the absence of a Mutual Recognition Agreement
- Commitment towards ensuring compliance and simplification of quality control requirements avoids business disruption and additional costs linked to non-compliance

Our comments – Key takeaways

- i. Offers market access to products from EFTA countries while receiving investment commitment and employment generation opportunities for India
- ii. Majority Indian products (falling under Chapter 25 – 97) have already gotten market access in Switzerland from January 2024 on account of the reduction of Customs duty to 0
- iii. India empowered to take temporary and proportionate measures to rebalance duty concessions in case of failure to meet the investment and job opportunity creation objectives by EFTA

- iv. Indian consumers would now enjoy better pricing of:
 - a. Quality chocolates (illustratively, Toblerone, Lindt, Nestlé) where the duty rates would be reduced from 30 per cent to nil over a span of seven years
 - b. Swiss watches (illustratively, Rado, Swatch, Rolex, Omega) where the duty rates would be reduced from 20 per cent to nil over a span of seven years
 - c. Swiss wines (illustratively, varieties like Pinot Noir, Merlot, Chardonnay) priced USD 5 and above where duty rates would be reduced in the following manner:
 - 1. For wines priced between USD 5 – USD 14: Duty would be reduced from 150 per cent to 100 per cent in the first year and further reduced to 50 per cent over ten years
 - 2. For wines priced USD 15 and above: Duty would be reduced from 150 per cent to 75 per cent in the first year and further reduced to 25 per cent over ten years
- v. Protection of dairy industry (illustratively products like cheese and milk), soya and agricultural products against the import of similar products from EFTA countries
- vi. Duty concessions harmonized with PLI initiatives in sectors such as pharma, medical devices and processed food, etc.,
- vii. Only product-specific rules of origin listed. Maximum threshold of non-originating materials (VNM) is the only value criteria for determining rule of origin
- viii. Financial services from EFTA not accorded Most Favoured Nation (MFN) treatment by India



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