

# **Foreign Trade Policy 2023**

India's new foreign trade policy (the FTP) was announced on 31 March 2023 (effective from 1 April 2023)¹ setting out blueprint for India as a global market. While the FTP was released in March 2023, introduction of schemes like Remission of Duties or Taxes on Export Products, Rebate of State and Central Taxes and Levies, discussion on Development of Enterprise and Service Hubs Bill and fading of Merchandise/ Service Export from India schemes has set the stage for this new FTP.

FTP sets aspirational target for achieving growth in export of goods and services to US \$ 2 trillion by 2030. This policy comes with no end date ensuring continuity. Accordingly, FTP should be seen as a living document which will evolve with change in domestic and global economic context.

Some of the noteworthy features which characterise the FTP are:

- Mainstreaming of merchanting trade and international trade transactions in Indian rupee
- Continuity of export linked incentive schemes like Export Promotion Capital Goods and Advance Authorization (EPCG and AA), and EOU
- Emphasis on 'amnesty' for open obligations under EPCG and AA, export control under SCOMET, cross-border e-commerce
- Administrative efficiency by reducing application processing time digitization and e-COO
- Focus on tax remission, instead of incentive linked to exports of goods

## **Key highlights of FTP**

## 1. Ease of doing business

- Automatic approval and reduction in processing time of applications including EPCG and AA
- Self-certification of goods originating in India to substantiate eligibility for preferential treatment
- FTP benefits extended for rupee realisations through Special Vostro accounts setup as per RBI circular issued on 11 July 2022

## 2. Export promotion initiatives

- Reduced export performance threshold for recognition of exporter as status holders
- Recognition to merchanting trade involving out and out shipment of goods without touching Indian ports, involving an Indian intermediary. This is subject to RBI guidelines and not permissible for goods/ items in the CITES and SCOMET list
- c. Four new towns of export excellence (TEE) declared in addition to the existing 39 towns
- d. Districts to be developed as export hubs to promote exports at a grassroot level
- e. Constitution of a district export promotion committee (DEPC) to prepare and implement a district specific export action plan

 $<sup>^{\</sup>rm 1}$  Notification No. 1/2023 dated 31 March 2023, Ministry of Commerce and Industry

## 3. Duty exemption schemes

- Continuation of existing export linked duty exemption schemes namely, EPCG and AA
- b. Reduced Export Obligation (EO) requirement under EPCG for Green Technology Products

## 4. E-commerce initiatives

- Extension of all FTP benefits to e-Commerce exports
- b. Value limit for exports through courier is increased from INR 5,00,000 to INR 10,00,000 per consignment
- Designated hubs with warehousing facility to be notified, to help e-Commerce aggregators for easy stocking, customs clearance and returns processing

## 5. Streamlining SCOMET licensing procedures

- Policy for export of dual use items under SCOMET consolidated under FTP for ease of understanding and compliance
- Option of voluntary disclosure of failure to comply with SCOMET provisions introduced. Detailed procedure/guidelines on said disclosure to be notified by the DGFT separately

## 6. Amnesty scheme

- Introduction of one-time 'Amnesty'
  scheme for default in export obligations
  (EO) under EPCG and AA
- Covers licence and authorisation under FTP 2009-14 which are issued until 31 March 2015 and for license and authorisation under FTP 2004-09 only in cases where EO period was valid beyond 12 August 2013
- c. Default can be regularized by the authorization holder on payment of Customs duties exempted in proportion to unfulfilled EO and interest
- d. Interest on Basic Customs duty capped at 100%. No interest payable on the portion of Additional Customs duty and Special Additional Customs duty

## **Our comments**

FTP recognizes the changing landscape of global trade and need for larger and integrated shift in trade and trade linked policy landscape.

FTP should be synthesized together with other Government schemes like Product Linked Incentive (PLI) scheme, Manufacturing and Other Operations in warehouse (MOOWR) scheme, etc. to understand the magnitude of changes driving trade and trade linked policy landscape. FTP is expected to play an important role in the larger policy push to value added manufacturing in India, acquisition of GDP, improved relationship with trade partner countries and hence is expected to trigger unprecedented growth in export over the next decade.



# **KPMG in India addresses:**

#### Ahmedabad

Commerce House V, 9th Floor, 902, Near Vodafone House, Corporate Road, Prahlad Nagar, Ahmedabad – 380 051. Tel: +91 79 4040 2200

#### Bengaluru

Embassy Golf Links Business Park, Pebble Beach, 'B' Block, 1st & 2nd Floor, Off Intermediate Ring Road, Bengaluru – 560071

Tel: +91 80 6833 5000

# Chandigarh

SCO 22-23 (1st Floor), Sector 8C, Madhya Marg, Chandigarh – 160 009. Tel: +91 172 664 4000

#### Chennai

KRM Towers, Ground Floor, 1, 2 & 3 Floor, Harrington Road, Chetpet, Chennai – 600 031. Tel: +91 44 3914 5000

#### Gurugram

Building No.10, 8th Floor, DLF Cyber City, Phase II, Gurugram, Haryana – 122 002. Tel: +91 124 307 4000

#### Hyderabad

Salarpuria Knowledge City, 6th Floor, Unit 3, Phase III, Sy No. 83/1, Plot No 2, Serilingampally Mandal, Ranga Reddy District, Hyderabad – 500 081.

#### Jaipur

Regus Radiant Centre Pvt Ltd., Level 6, Jaipur Centre Mall, B2 By pass Tonk Road, Jaipur – 302 018. Tel: +91 141 - 7103224

Tel: +91 40 6111 6000

#### Kochi

Syama Business Centre, 3rd Floor, NH By Pass Road, Vytilla, Kochi – 682 019. Tel: +91 484 302 5600

#### Kolkata

Unit No. 604, 6th Floor, Tower – 1, Godrej Waterside, Sector – V, Salt Lake, Kolkata – 700 091. Tel: +91 33 4403 4000

#### Mumbai

2nd Floor, Block T2 (B Wing), Lodha Excellus, Apollo Mills Compound, N M Joshi Marg, Mahalaxmi, Mumbai- 400011 Tel: +91 22 3989 6000

#### Noida

Unit No. 501, 5th Floor, Advant Navis Business Park, Tower-A, Plot# 7, Sector 142, Expressway Noida, Gautam Budh Nagar, Noida – 201 305. Tel: +91 0120 386 8000

#### Pune

9th floor, Business Plaza, Westin Hotel Campus, 36/3-B, Koregaon Park Annex, Mundhwa Road, Ghorpadi, Pune – 411 001. Tel: +91 20 6747 7000

#### Vadodara

Ocean Building, 303, 3rd Floor, Beside Center Square Mall, Opp. Vadodara Central Mall, Dr. Vikram Sarabhai Marg, Vadodara – 390 023. Tel: +91 265 619 4200

### Vijayawada

Door No. 54-15-18E, Sai Odyssey, Gurunanak Nagar Road, NH 5, Opp. Executive Club, Vijayawada, Krishna District, Andhra Pradesh – 520 008. Tel: +91 0866 669 1000



## home.kpmg/in

## home.kpmg/in/socialmedia











The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavour to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

KPMG Assurance and Consulting Services LLP, Lodha Excelus, Apollo Mills Compound, NM Joshi Marg, Mahalaxmi, Mumbai - 400 011 Phone: +91 22 3989 6000, Fax: +91 22 3983 6000

© 2023 KPMG Assurance and Consulting Services LLP, an Indian Limited Liability Partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved.

The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization.

This document is meant for e-communication only.